



**The National Association of Health Underwriters** represents our profession and our clients' interest in affordable access to quality health and related benefits throughout America. Membership enhances our ability to advocate before state and federal decision-makers on the issues that impact our clients and our own businesses.

The Agency Dues Model 2022 program **simplifies** dues and payment (one amount per month based on your agency size) and provides full membership (and related benefits) to all of your employees who work on health, dental, vision and related benefits for employers or individuals.

Become a charter member of the NAHU Agency Dues Model program during our initial rollout for 2022!

FAQ



# ENROLL IN NAHU'S AGENCY DUES MODEL IN 4 EASY STEPS:

- 1 Complete the NAHU agency dues model [eligibility form](#) online.
- 2 Fill out this [spreadsheet](#) listing all current NAHU members from your agency. Upload online through eligibility form or by email to [agencymembership@nahu.org](mailto:agencymembership@nahu.org).
- 3 Once confirmed, you will receive an itemized invoice outlining the monthly cost for all your employees for the program. Your itemized invoice will prorate the dues for any current members to sync everyone onto your agency membership.
- 4 Each eligible agency member (EAM) you enrolled will receive a welcome email with their NAHU log-in information and a description of all benefits. You may update your agency membership anytime through the agency membership account.

If you have questions, please contact Bob Tretter, vice president of marketing and recruitment, at [btretter@nahu.org](mailto:btretter@nahu.org) or (202) 595-7564

# COST

The NAHU Agency Dues Model 2022 is available to agencies of 2-99 that enroll 100% of (EAMs). It offers a streamlined billing process with one invoice, one renewal date and one payment each month to cover all your eligible employees.

EAMs in Agency	2-4	5-9	10-15	16-24	25-39	40-50	51-74	75-99
Monthly Cost	\$65	\$120	\$275	\$530	\$665	\$800	\$1,100	\$1,700

Each eligible agency member (EAM) are defined as producers in your agency who sell employee benefits, individual health insurance, Medicare or other health-related products, as well as account managers and compliance professionals who are on staff and work with clients. This would not include those agency employees who work exclusively on life insurance or commercial and/or personal property & casualty insurance. With this fixed agency dues program, all eligible agency members will receive the benefits available as a member of NAHU.

Note: Agencies with employees who will be members under the following chapters are subject to an additional geographical adjustment to reflect their investment at the state and local level in programs and advocacy with state legislative and regulatory issues. This adjustment is set on pro-rata basis.

## 20% Geographical Adjustment

### Local Chapters

Atlanta, GA  
Lexington, KY  
Baton Rouge, LA  
Springfield, MO  
Dallas, TX  
Houston, TX  
Lubbock, TX San  
Antonio, TX  
Wichita Falls, TX

### All State & Local Chapters

Massachusetts  
Minnesota  
Nebraska  
New York  
North Carolina  
West Virginia

## 30% Geographical Adjustment

### All Local Chapter in the following states:

California  
Connecticut  
Florida