

\$50 OFF YOUR NAHU MEMBERSHIP

Dear Michigan Licensed Health Insurance Professional -

Happy New Year! We survived 4th quarter open enrollment! To refresh your memory, I am the current president of the Michigan state chapter (MAHU) of the National Association of Health Underwriters (NAHU). I reached out to you in October asking you to become a member.

NAHU represents all licensed agents and carrier reps. Your active involvement in NAHU is more critical now than it has ever been before.

I'd like to tweak your interest in NAHU by offering you a **\$50 refund on your first year's dues.** Time is short, the incentive runs Now - February 14th.

Please be sure to check out the newly updated NAHU website. While browsing, be sure to click on the membership benefits - you can't afford not to! NAHU provides a platform for the agent and carrier community to rally together. Your clients cannot afford for you to not afford the price of membership. Your support makes a crucial difference. The fact that your competitors are members may be the greatest reason for you to become a member too.

<https://nahu.org/resources/member-benefits>

As part of the value of being a member, you are assigned to a local chapter (to be determined by your zip code), MAHU - your state chapter and of course, NAHU - at a national level. You will have the best and most current information to share with your clients. You will also have opportunities for growth and development for you on a personal level too.

Attached is a [membership application and a membership value packet.](#)

Email or fax me your membership application with payment information and I will facilitate your enrollment with [NAHU](#) and ensure that you receive the appropriate discount.

Thank you for your consideration of membership. Please feel free to reach out to me with any questions or concerns. My contact information is listed below.

Sincerely,

Michelle Howard
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NAHU Membership Vice-Chair
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FAQs Answered by the Pros

As insurance brokers trained in risk management, it is our job to analyze and identify risks that might adversely affect our client's business objectives. Compliance with federal statutes and regulations in the areas of insurance, labor and taxes is a daunting task for many of our employer clients. With the [NAHU Compliance Corner](#), you now have a one-stop place to find the majority of federal statutes that affect the employee benefits world.

Michigan Association of Health Underwriters