



April 2008

MAHU front and center **Nicole Rodriguez, President**



Happy New Year!! Since this is my first update for 2008, I am hoping this message finds you having a great start to the year, as you move into 2nd quarter.

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I was so happy to have the chance to attend the 2008 WMAHU Annual Expo! Wow, what a great event. Congratulations to John Woodward, WMAHU, and all others who assisted with this year's event! The WMAHU Expo continues to be a great avenue for our agents to have access to so many great partners and potential new partners in one venue, access to CE Classes, and speakers who bring important and relative industry value.

Your state board continues efforts to provide our membership with consistent updates that provide value and most importantly - no fluff.

MAHU is working very hard on the legislative front. In January, Michael Burdo passed the legislative chair title to Mike Embry. Mike is doing an outstanding job with his legislative committee representing MAHU in Lansing during this busy time. I am happy to report that we continue to sit at the table with Senate Health Policy members and BCBSM, with respect to the individual market reform on-going discussions. MAHU has been well represented, live and in-person, at the various hearings and meetings in Lansing. Mike, Pat Pennefather and Dave Cluley have been doing a wonderful job testifying before the Senate Health Policy Committee and making sure that our legislators call on us for a better understanding of our industry overall. We are being recognized in Lansing as a valuable, neutral resource.

For those who are looking for an on-going legislative update, (or for any state updates) please feel free to make note of www.mahu.org. I am so proud of how this website has evolved over the last couple of years. It has become a valuable, up-to-date, and well rounded resource for our members.

As always, I encourage all of you to be as active as you can in this organization. I would also like to remind any of you who may be interested; we welcome any member to attend our State Board meetings to share your insight and feedback. Please let us know what we can do to better serve you.

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MAHU LEGISLATIVE UPDATE

Mike Embry, Legislative Chair

Michigan recently sent 25 delegates to NAHU's Capitol Conference on February 4th – 6th. This included many first time attendees. My hat is off to all of you who took part in, what I felt, was the best Cap Con ever! Even with the Super Tuesday primaries looming, we were able to hold meetings with 16 of our 18 elected officials. Marcy did a fabulous job of coordinating the schedule and producing packets of information for us to take to the hill. Great work Marcy!

In the 9 years that I've been attending Cap Con, it has been great to see the evolution in the way that we are accepted in Washington DC. Our Legislative staff at NAHU has done wonderful work to get the NAHU name out and we are now looked to as a first level resource regarding anything related to health care and health insurance. The word is definitely getting out.

Here in Lansing, the four individual market reform bills – HB 5282 – HB 5285 still remain in the Senate Health Policy committee. Senator Tom George has been doing an outstanding job of bringing in experts to provide testimony both for and against the legislation. MAHU has remained neutral on the legislation so as to position ourselves as the association to consult with on both the pro and con side of this very important legislation. We've had meetings with some but not all of the members of the committee to discuss our opinions. Here is the schedule for the remaining committee meetings dealing with these bills:

April 16, 2008	Property and Casualty testimony
April 23, 2008	Consumer and advocacy groups
April 24, 2008	Provider coalition representatives
April 30, 2008	Committee discussion and vote on House Bills 5282-5825

In addition to general comments on the issues and concepts proposed in the legislation, persons intending to testify should be prepared to comment on and propose changes to the S-2 subs, which were unveiled at the March 19 committee meeting.

Keep checking on www.mahu.org for further updates and schedules of upcoming hearings.

Dave Cluley, Pat Pennefather and myself were invited by Senator George to provide testimony to the committee on March 5th. We discussed and answered many questions on the following topics:

- ◆ Re-Underwriting of Individual policies after issue.
- ◆ Recession of policies after issue.
- ◆ Closing of Blocks of business in the Individual market.

The testimony was very well accepted and prompted many questions from the committee. This was the first time in the history of MAHU that members of the board were invited to provide testimony. This is a wonderful testimony to our diverse membership and the fact that we've begun to be viewed as a true resource related to Health Care and Health Insurance.

On Wednesday, March 19th, Senator George introduced his proposal for substitute legislation for individual market reform. We received copies of the substitute bills after the hearing. The proposals were met with many questions from the committee and, as a result, we expect amendments or substitutes in committee. I would highly recommend that you attend any of the remaining hearings.

This is an excellent time to let your voices be heard on this very important issue. Please take the time to contact your Senators and voice your opinion. If you're not sure who your Senator is, you can access that information on the website. Thanks to Marcy Lay for keeping the website fresh and up to date.

If you have any questions or comments that you would like to share, please feel free to contact me.

Education Update—Cathy Ficara

NAHU is partnering with the International Foundation of Employee Benefit Plans (IFEBP), an educational association servicing the employee benefits and compensation industry. As a NAHU member, you can take advantage of e-learning courses offered by IFEBP. Topics include Health Care and Group Benefits, Pension and Retirement, Compensation, Vendor Management, Short and Long-Term Disability, Using VEBA's to Manage Retiree Medical Liabilities, General Benefits and Human Resources, Life Insurance and Accidental Death and Dismemberment, Canadian Course, FMLA: Fundamentals and More, HIPAA Revisited, and Using Captives in Employee Benefits. Access these inexpensive classes 24/7 by visiting the following link.

http://elearning.ifebp.org/elearning/CourseCatalog_Custom.aspx?DMNAHU

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Treasurer's Report—Dave Cluley

To date, MAHU has sold one half of the available advertising slots. You can help us achieve our goals by encouraging the carriers and vendors with whom you have relationships to advertise with MAHU. Contact Marcy Lay or any state board member for more information.

Also, do not be bashful about asking agents and carrier reps to join NAHU. If every current member recruited just one new member, MAHU would double its membership! A personal invitation is all it takes to get the ball rolling.

MDAHU Update—Cathy Ficara

MDAHU has had an exciting winter. Our January meeting was packed while several local carriers spoke about wellness plans and initiatives. In February, we sent ten of our members to NAHU's Capitol Conference in Washington DC. It was a different change of pace to learn about Federal initiatives instead of being engrossed in the Individual Market Reform debate here in Michigan.

The next membership meeting will be held May 15th at the Southfield Marriott. Other upcoming events are as follows:

May 1 Expo at Troy Marriott

June 12 Detroit Tigers Game and Networking Event

July 16 Golf Outing at Mystic Creek

If you are interested in sponsoring one of these events, you may contact Laurie Bolach (lauriebolach@cofinity.net). I hope to see you at these upcoming events.

www.mdahu.org

Communications Update—Jackie Letts

MAHU.ORG

If you haven't checked out our website lately, take a look. You'll find a wealth of useful information there – and it is frequently updated to keep information current.

You'll find such topics as market reform – education – position papers – legislative updates including descriptions of pending legislation that relates to health care – events – and even Presidential campaign info. There are also links to local chapters, carriers and employment links plus much, much more!

Just go to www.mahu.org – you'll want to add this one to your "favorites" list.

Membership Report—Cindi Crandall

Membership Snapshot
As of April 1, 2008

CHAPTER	TOTAL MEMBERS	GAIN/LOSS from 12/31/07
MI Detroit	235	+7
MI Mid	50	-2
MI Northern	41	-2
MI South Central	12	0
MI Southwest	51	+2
MI TriCity	8	-1
MI West	142	-1

Recruit 1 - 4 new members and your name will automatically be entered into a drawing for **TEN \$100 Cash Prizes**. Recruit two new members, your name goes in the drawing twice; recruit three members and, well, you get the picture.

Recruit 5 - 9 new members and your name will automatically be entered into a drawing for **FOUR \$250 Cash Prizes**. Recruit five new members, your name goes in the drawing five times; recruit nine members, etc.

Recruit 10+ new members and your name will automatically be entered into a drawing for **TWO \$500 Cash Prizes**. Recruit ten new members, your name goes in the drawing ten times, etc.



In addition, everybody that recruits a new member will be on the winning team. Rather than getting \$5 in NAHU Bucks for each member you recruit, we are going to give **\$15** in NAHU Bucks for each new member recruited from February 1 – April 30, 2008.

- ◆ Only one prize per person

If you have any membership questions please contact Cindi Crandall—[ccrandall@uhc.com](mailto:crandall@uhc.com)

WMAHU Update—John Woodward

We had five board members attend the Capital Conference in Washington DC this first week in February. We all found it very beneficial to rub shoulders with members from across the country to share thoughts and ideas. All were very excited and asking if they could attend the upcoming National Convention; they enjoyed it so much. We were able to meet with the aids of Congressman Vern Ehlers, Congressman John Dingell and Congressman Tim Walberg. They are all in support of NAHU's position on most issues. Aide Rachel Post, from Ehler's office, said she does not expect much of anything to happen this year given the Presidential race.



We hosted our annual Expo, March 5th, at the Devos Convention Center, here in Grand Rapids. One of our focus points was employee benefits and attendees had a chance to obtain CE credits. The admission and parking were free thanks to our sponsors. We had world re-

nown "Today" show fitness trainer, correspondent Kathy Kaehler, as our keynote speaker. I want to personally thank all of you that were able to attend and hope to see everyone again next year!

SMAHU Update—Scott Doherty

Since the last article was "Pre-Spring 2008," I was going to try to delay this article to coincide with Spring's arrival. Our newsletter editor, however, had other ideas as she patiently waits for this little "blurb", and a few others in order to get the "Spring" Newsletter out before summer. Summer will be here soon enough.....already we only have two regular programs left and if you have been in attendance at any of our meetings this year, you will probably agree that the time was well spent. We are excited about our last two programs, both because they are our last two programs, and of course because they promise to be highly informative. Planning is underway for the season finale'--the annual Golf Outing under the Direction of Mark Yuhas from Unum. We hope that you will consider making a place in your calendar for all three of these events as we welcome your continued participation.

I worked late last night and was able to catch David Letterman. He had a well known comedian "satirist" on his show who is currently running for office in Minnesota....and why not? He's a celebrity shoe-in (especially in Minnesota). As the conversation with David Letterman gradually became more serious, he used the opportunity to highlight his legislative political agenda which, of course, included support for a National Health Care System.

While even Letterman commented that his agenda might seem a bit "unrealistic", it reminded me that our livelihood continues to be jeopardized even by individuals such as this "satirist" who, granted, is a very funny guy, but probably shouldn't be helping direct the decisions about the future of our occupations, much less our country. You can arm yourself with great information and help defend your future by attending the April program meeting.

It all begins with a willingness to get involved....there are plenty of opportunities and we hope that you will participate in this process. It can start with participation in your local Health Underwriters Association. Please contact any member of the SMAHU Board if you are interested in becoming involved in our association during the next program year.

See you this Spring!





MAHU Advertising — Tiffany Otis

The Michigan Association of Health Underwriter's (MAHU) 2008 Advertising Program has been a tremendous success, and the Executive Board extends its sincere appreciation to each of our corporate sponsors for their continued and overwhelming support of the association!

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MAHU is dedicated to partnering with entities that specialize in the delivery of health insurance and offer innovative solutions to improve the health care system here in Michigan. As such, we are committed to showcasing companies that work to make health insurance more affordable and accessible for our state's residents. Sponsors with a gold status or higher are entitled to advertise on our website, as well as via MAHU's quarterly newsletter. Other sponsorship levels offer an opportunity to advertise either on the webpage or via the newsletter. For a more detailed description of sponsorship opportunities, please visit our website at www.mahu.org.

With more than 600 members across the state, communication is a top priority for MAHU, and our dynamic website is a great tool to keep members informed. The MAHU webpage offers current news relative to federal, state and local legislative issues, employment opportunities, links to state and national industry resources, information on local chapter events, and a multitude of other important information. Additionally, our quarterly newsletter receives consistent positive feedback from our membership. So, for just pennies a day, our sponsors are able to further promote their organizations and products to a targeted audience that is poised to understand their value propositions. If you are not already a sponsor, we hope that you will consider sponsorship for the upcoming program year. If you are already a sponsor, we trust that you have found value in the partnership with MAHU, and thank you again for your support.

MAHU Advertising Opportunities

Our new 2008 Advertising/Support Packet has been released.

If you or your business are interested in supporting MAHU, please go to our website to download the rate sheets and form.

www.mahu.org



HUPAC Update—Valerie Cramer

An Exciting New Season for HUPAC

At HUPAC, we have been working hard to transition our PAC over to a new vendor: Stakeholder Inc. Many exciting new items are now available for our contributors. We hope you will take a moment to explore and enjoy the updates.

First, you will notice huge improvements to www.HUPAC.org. We have increased security by requiring a password for members to log on. (Please note: For your first login to our website, your e-mail address is your password.) Also, it is now easier than ever before to check your contribution level and payment information. As soon as you log in to your account, the information we have on file for you will appear as your home screen. Which credit card or bank account we're drafting, when your last contribution was, what level of contribution you're at, the address we have on file... all of this will be at your fingertips! And if you see something you need to change, simply click on "Update My Information" and correct it!

Our goal is to improve the speed, accuracy and ease of HUPAC contributions for NAHU members. We invite you to take a look online to see the new features we have added and review the benefits of each contribution level. Feel free to contact Tracy Canada for more information. If you want to start a new HUPAC contribution, you can click here to open a contribution form that can be faxed in. And if you're interested in HUPAC's activities over 2007, you can click here to see the list of fundraisers we have attended since the 2007 Annual Convention.

Total 2007 HUPAC Contributions for Region 3

Region 3 - IL, IN, KY, MI, OH, WV

\$43,687.50

2008 Annual Convention HUPAC Goals

This year we want to try something different to encourage our chapters to participate in contributing. In order to do this, we have reestablished the HUPAC contribution goals for each NAHU region, as well as the state and local chapters across the country. Below are the contribution statistics of members contributing at the 365 Club level and above during 2007. We have also listed the goals we encourage all of you to aim for by Annual Convention 2008 in San Diego. The awards that will be given at Convention are Highest Annual HUPAC Contributions (top three totals by Region), Highest Percentage of Members Contributing at 365 Club Level and Above (top three totals by Region) and Top HUPAC Contributor (all Triple Diamond-level contributors). Each Region should work with their state and local chapters to try and accomplish these goals. Regional HUPAC Chairs will have an available chart of each chapter's HUPAC goal for 2008, as well as the state and Regional totals.

2008 Region 3 HUPAC Goals

1.88% of members at 365 Club level and up

\$150,600 – 2008 Goal

Total 2008 Goal for HUPAC: \$998,100.00

What are the recognized levels of contribution to HUPAC?

There are many questions regarding the recognized levels of donation to HUPAC, along with their respective benefits to contributors. Below are the current levels of contribution recognized by NAHU and HUPAC, along with their benefits.

HUPAC Contribution Levels (Per Calendar Year)

365 Club Level

\$30/month bank or credit card draft or a one-time donation of \$365. Benefits: 365 Club pin (black), 365 Club badge ribbon at national events, 365 Club Breakfast at Capitol Conference, discount at HUPAC fundraisers at national events.

HUPAC continued



HUPAC continued

Capitol Club Levels

Gold: \$85/month autodraft or a one-time donation of \$1,000. Benefits: Gold Capitol Club pin, frameable Capitol Club certificate, Capitol Club badge ribbon at national events, 365 Club Breakfast, priority seating and Capitol Club luncheon at Capitol Conference, discount at HUPAC fundraisers at national events, monthly legislative update e-mail.

Diamond: \$170/month autodraft or a one-time donation of \$2,000. Benefits: Single Diamond Capitol Club pin, frameable Capitol Club certificate, Capitol Club badge ribbon at national events, 365 Club Breakfast, priority seating and Capitol Club luncheon at Capitol Conference, discount at HUPAC fundraisers at national events, monthly legislative update e-mail.

Double Diamond: \$250/month autodraft or a one-time donation of \$3,000. Benefits: Double Diamond Capitol Club pin, frameable Capitol Club certificate, Capitol Club badge ribbon at national events, 365 Club Breakfast, priority seating and Capitol Club luncheon at Capitol Conference, discount at HUPAC fundraisers at national events, monthly legislative update e-mail.

Triple Diamond: \$410/month autodraft or a one-time donation of \$5,000. Benefits: Triple Diamond Capitol Club pin, frameable Capitol Club certificate, Capitol Club badge ribbon at national events, 365 Club Breakfast, priority seating and Capitol Club luncheon at Capitol Conference, discount at HUPAC fundraisers at national events, monthly legislative update e-mail.

Triple Crown Award Criteria

For the President's Triple Crown award, there are three levels of criteria. To qualify, within the calendar year, a member must recruit two or more new members to NAHU, use Operation Shout to send three or more messages, and contribute a minimum amount to HUPAC. To meet the minimum HUPAC requirement, members must either enroll in at least \$10/month autodraft or make a minimum one-time donation of \$150. (While members have one year to complete the requirements, winners will be announced quarterly.) Benefits: If all criteria are met (HUPAC, recruitment and Operation Shout), the member will receive a Triple Crown award pin and will have his or her name posted with all winners on the NAHU website. Contributors at this level will also receive a HUPAC badge ribbon at national events.

HUPAC and Our Future

No matter who wins the White House and control of Congress this November, health reform legislation will likely be a front-burner issue for both the House and Senate in 2009.

It seems not a week goes by without some elected official putting forth ideas for health "reform," and many of these ideas would undermine the free-market principles of America's health care delivery system and the role of the professional insurance producer. The fact is that it matters tremendously who is elected to office. Few other industries are as heavily regulated as health insurance. Therefore, your success, and that of your clients, is directly dependent upon the actions of Congress and other levels of elected office. Running a campaign in today's world is very expensive. It is absolutely critical that we help those candidates who support private-sector health insurance.

NAHU can't afford the price of political inaction! Becoming a regular monthly HUPAC contributor through our 365 Club (only \$30 per month) or Capitol Club (only \$85 per month) will go a long way to help NAHU counteract the strong and united forces of groups that oppose the free-enterprise system of health care. HUPAC allows us to combine our resources and strength to make a difference where it will have the greatest impact for our colleagues, our clients and, above all, our country. HUPAC also allows NAHU members to forge and strengthen personal relationships with elected officials. Please donate today and make a difference! If you are already donating, please consider increasing your contributions in the coming year.



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Linda Erlenbach, Region III Vice President Update

MICHIGAN, OHIO, KENTUCKY, ILLINOIS, INDIANA, WEST VIRGINIA

The Region III 2008 Conference will be held in South Bend, Indiana on August 6 & 7

Sponsorship Opportunities are available and listed below. If you have an interest in becoming a sponsor, please email me at

lerlenbach@alltel.net

Region III Meeting & Leadership Forum Sponsorship Form

AUGUST 6-7, 2008

Hilton Garden Inn • South Bend, Indiana

Platinum Sponsor - \$3000

Free standing double booth in meeting room both days

- Company logo displayed on speaker podium
- 15 minute talk at welcome reception or beginning of 2 day session
- Distribute company literature at meeting
- 4 tickets to the meeting
- Full page ad in program (inside cover or back page)
- Listing in program
- Company thanked and announced throughout forum
- Signage at all forum sessions

GOLD SPONSORS - \$1250

Free standing booth in meeting room both days

- Exhibitor welcome reception
- Distribute company literature at meeting
- 2 tickets to the meeting
- 1/2 page ad in program
- Listing in program
- Company thanked and announced throughout forum
- Signage at all forum sessions

SILVER SPONSORS - \$800

Free standing booth in meeting room both days

- Exhibitor welcome reception
- Signage at forum
- Company thanked and announced at forum
- 1 ticket to the meeting
- 1/4 page ad in program
- Listing in program

Save the Dates!
August 6 & 7

BRONZE SPONSORS - \$500

- Name and logo listed on sponsor signage
- 1/4 page ad in program
- Company thanked and announced at forum
- 1 ticket to the meeting
- Listing in program

RECEPTION SPONSOR - \$1500

- 10 Minute talk to kick off the reception on Wednesday
- Signage at forum
- Distribute company literature at reception
- Company thanked and announced at meeting
- 2 tickets to the meeting
- Listing in program

BREAKFAST SPONSOR - \$1000

- 10 minute talk beginning of Thursday's session
- Signage at forum
- Distribute company literature at breakfast
- Company thanked and announced at meeting
- 1 ticket to the meeting
- Listing in program

lunch

sponsor - \$1000

- 10 minute talk to kick off afternoon session Thursday
- Signage at forum
- Distribute company literature at lunch
- Company thanked and announced at forum
- 1 ticket to the meeting
- Listing in program

Yes! We would like to be a Sponsor for the NAHU Region III Leadership Forum in

South Bend, Indiana on August 6 & 7, 2008. (Check One Below)

Platinum

NEWS FROM NAHU

Healthy Access

Healthy Access Plan for Affordable and Responsible Health Care Reform

The members of NAHU believe the time is right for a solution that controls medical spending and guarantees access to affordable coverage for all Americans. We believe this can be accomplished without limiting the people's ability to choose the health plan that best fits their needs and ensures them continued access to the services of independent state-licensed counselors and advocates. NAHU's [Healthy Access](#) plan is a comprehensive approach to meeting this challenge, and a yardstick for evaluating other proposals.

To support the proposals outlined in Healthy Access, NAHU has developed three detailed briefing reports.

Constraining Medical Costs

Any comprehensive health reform plan need to address the true underlying problem with our existing system: the cost of medical care. You can review NAHU's briefing report on [constraining medical costs](#).

Providing Access to Coverage for All Americans

All Americans should have access to affordable health care coverage. As important as affordability, however, is choice. There needs to be choice of providers, choice of payers and choice of benefits, with many price and coverage options. The reality is that we are a diverse nation with diverse needs, and one size does not fit all when it comes to health care. You can review NAHU's briefing report on [providing access to coverage for all Americans](#).

Financing Access

Affordability is inherently necessary to all parties represented in this health care financing reform presentation. It is obvious that an investment in change is required to see positive reform results. You can review NAHU's briefing report on [financing access](#).

Healthy Access Plan Summary

NAHU has prepared a [two-page document outlining the key components of NAHU's Healthy Access plan](#).

Healthy Access Presentation

To help NAHU members educate the public about our Healthy Access goals, NAHU has prepared an informational [power point presentation](#) for our members' use, complete with detailed speaker's notes.

Life just got a little easier.SM





Michigan Grass Roots Initiative Program—MIGRIP

MIGRIP AUTOMATIC CONTRIBUTION ENROLLMENT FORM

I authorize MAHU to deduct my contribution from the checking, savings or credit card account listed below. I understand that I control my payments, and if at any time I decide to discontinue this contribution, I will notify MAHU.

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Daytime Phone () _____

Credit Card Type _____ Account # _____ Exp. Date _____

Signature _____ Date _____

THIS FORM CANNOT BE PROCESSED WITHOUT YOUR SIGNATURE

Name of Financial Institution _____

ABA/routing number _____ - _____ - _____ (9 digits on bottom of check)

To ensure the correct account number is used for this electronic payment and to obtain the ABA/routing number please contact your financial institution.

Checking Account # _____ OR Savings Account # _____

Type of Account: Business _____ Personal _____

I wish to make a donation of:

_____ \$200 _____ \$150 _____ \$100 _____ Other

_____ I have enclosed my check payable to MAHU/MIGRIP

_____ I wish to contribute via my monthly bank draft:

_____ I wish to contribute monthly via credit card

_____ \$25 _____ \$15 _____ \$10 _____ Other

Please choose day of draft: _____ 1st _____ 15th

PLEASE ENCLOSE VOIDED CHECK OR DEPOSIT SLIP

Please return this form and payment to:

MAHU Office

Marcy Lay, Executive Director

MAHU

124 W. Allegan

Suite 1700

Lansing, MI 48933

Office: 517-485-4044

Fax: 517-485-4045

laym@ckronline.com

Why Should I Support MIGRIP?

MIGRIP monies support our legislative lobbying effort in Lansing.

With over 140 pieces of legislation tracked during the last legislative session, it is vital to our organization to have a presence and voice in Lansing full time. With term limits, it is virtually impossible for a volunteer organization to meet and have working relationships with the members of the State's Legislature.

Supporting MIGRIP will allow us to continue having a Lansing voice and face to deal with issues pertaining to our membership. With universal health care, single payer systems, long term care and other important issues being discussed at the State Capitol on a routine basis, we need to continually monitor and be out in front of the State Legislature.

Please consider a small monthly contribution to continue this important part of our association business. For more information on supporting MIGRIP, please complete the form to the left and return it to our MAHU office at your earliest convenience.



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Local Chapter Calendar of Events



Metro Detroit Association of Health Underwriters

May 1—Expo
June 12—Detroit Tiger Game
July 16—Golf Outing—Mystic Creek

Southwest Michigan Association of Health Underwriters

April 9—Membership Meeting—Dave Racer invited guest
June 11—Golf Outing—Yarrow Golf Club

West Michigan Association of Health Underwriters

September 8—Golf Outing—Egypt Valley CC

MAHU BOARD 2007/2008 Meeting Schedule

Tuesday, May 06, 2008	Executive Board Meeting	Conference Call	11:00 a.m. - 1:00 p.m.
Tuesday, June 03, 2008	State Board Meeting	CKR	10:00 a.m. - 2:00 p.m.

Mark your calendars for NAHU's

2008 Annual Convention & Exhibition

June 29 - July 2, 2008
Sheraton San Diego Hotel and Marina
San Diego, CA



SAVE THE DATES!

October 1 & 2

Radisson Hotel

Lansing

After CE Day last fall was such a success, we've decide to expand it for this year! We'll be holding the event as a day and a half of CE opportunities!

We're planning on doing 3 separate CE sessions so that members can choose to attend 1, 2 or all 3 separately. We've arranged for some discount hotel rooms for those who wish to stay overnight in Lansing.

Keep an eye out for more information coming soon. This promises to be a great event!